



# GTS as a Service - GTSaaS

Scalable cloud solutions from one single source



# ONE GLOBAL, DIGITAL ENTERPRISE

cbs Corporate Business Solutions

## **Creating ONE Digital Enterprise: cbs Corporate Business Solutions**

We create the digital business process landscape of the future. Our customers are renowned enterprises and hidden champions of the international manufacturing and automotive industry.

As passionate process consultants and SAP specialists, enterprise-wide solutions are our goal. We deliver them comprehensively and worldwide.



One Corporation

Landscape Transformation

Globalization

**s.m.a.r.t.** 



End-to-End Digital Enterprise Transformation Services

Management Consulting

Project Management

Business Process Consulting

SAP Application Consulting

SAP Technology Consulting

SAP Application Management

 Digital Supply Chain Excellence



Planning

Execution

GTS

CRM / CX

MDM



Finance & Controlling

HCM

Business Intelligence | Reporting

Digital Architecture & Technology

Cloud Solutions

SCP, HANA

Enterprise Integration

UX / Fiori

Basis & Security

We deliver  
Corporate Business  
Solutions

1,500+  
Consultants  
in global network

92M  
EUR Revenue 2019

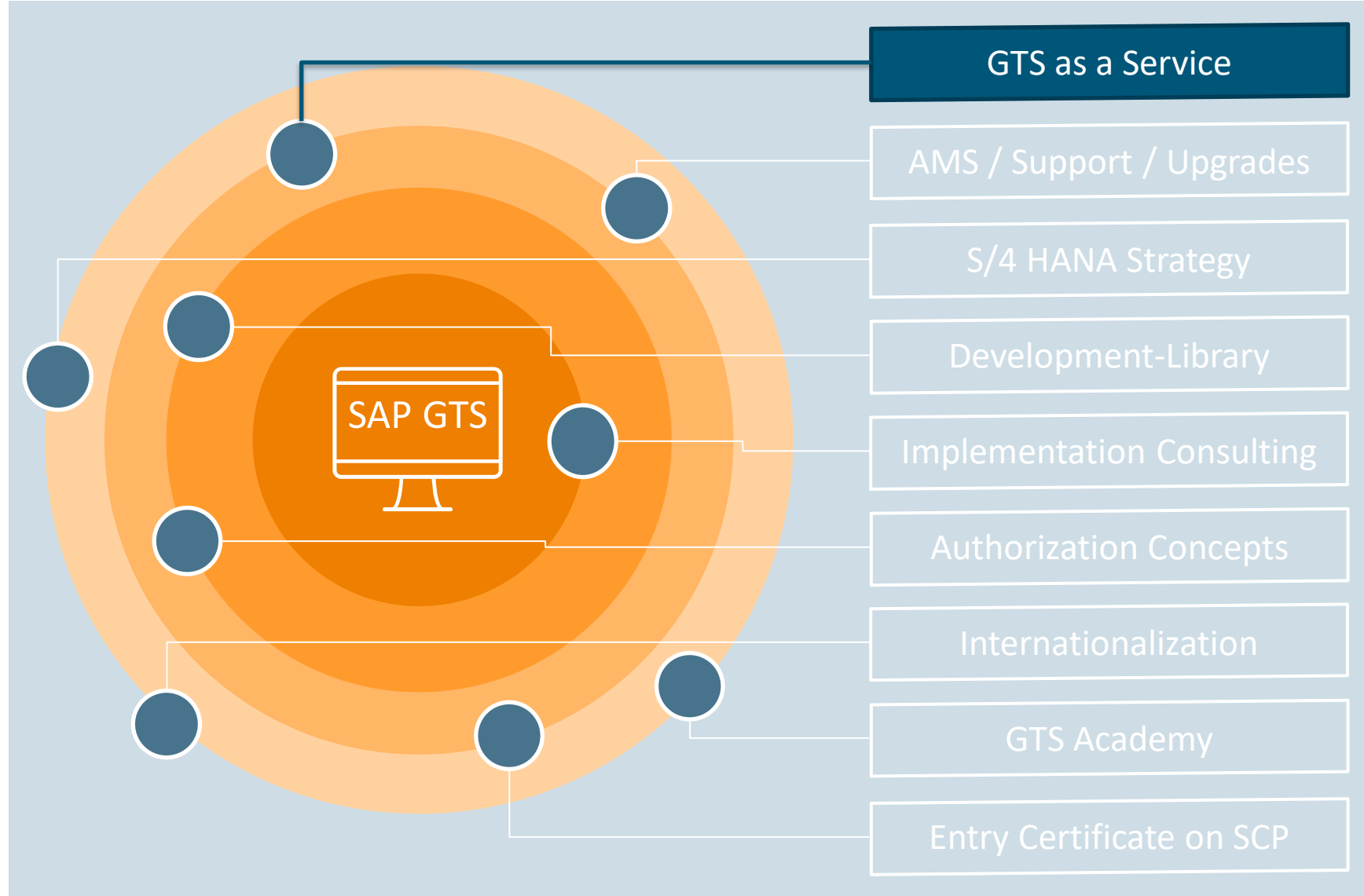
600  
Employees

17  
International Offices



# cbs GTS Universe

- › ONE central foreign trade platform – managed by cbs GTS professionals
- › From housing & hosting, SAP Basis maintenance, Upgrade & support services, converter monitoring and expert advise
- › The most efficient & convenient way to manage Foreign Trade – as a Service



# Scalable Service-Levels

## I. System Housing

Placement, back-up and supply of a (virtual) server

## II. System Basis Maintenance

Operating system, database and SAP-Basis-Support for GTS

## III. SAP GTS Implementation

- Compliance Management
- Customs Management
- Risk Management
- ECR - Electronic Compliance Reporting

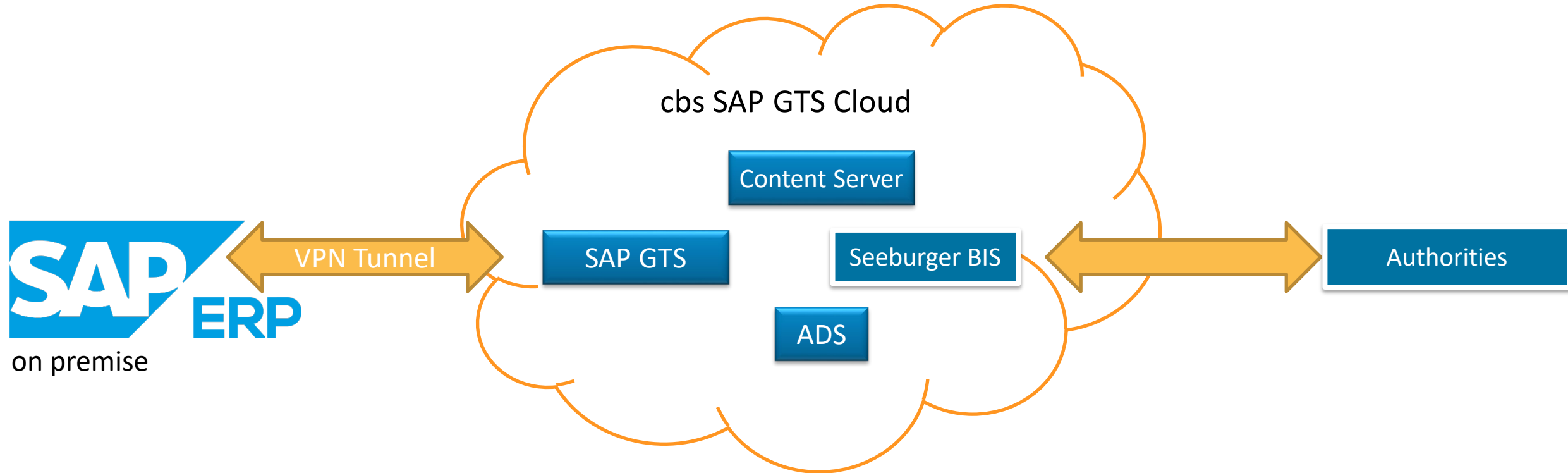
## IV. SAP GTS Support

- **Principal:** Installing updates of the sanctioning lists, performance of (Delta)Screening-Runs, Mapping new/changed country embargos
- **Application:** Incident based application support

# Operational Support Models

		Standard	Premium
GTS as a Service	System Housing	✓	✓
	System Back Up	✓	✓
	System Migration/ System Carve-Out	✓	✓
	Legal Requirements Updates e.g. ATLAS	by ordering	✓
	System Release Updates e.g. SP Update	by ordering	✓
	Technical Basis Support	by ordering	✓
	Application Support	by SLA contract	by SLA contract

# cbs SAP GTS Cloud Architecture



# GTS: Typical challenges





# Cost effectiveness

cbs: GTS as a service	Cost effectiveness	On premise / tasks
cbs Housing&Hosting component I	Housing&Hosting component up to 30% savings	Cost of hosting your own (ISO-certified) data center / server room (rent, access-control, climatisation, maintenance, electricity, UPS, etc.)
cbs Housing&Hosting component I		Acquisition of hardware: acquisition and upkeep of „state-of-the-art“ standard, maximum system-availability (e.g. via clustering and back-up)
cbs: Housing&Hosting component II: third party content and additional tools		Licences: operating system, data base, SAP (GTS, ADS, ...), data provider (external content), converter, back-up, etc.
cbs Basis Support component	Basis Support component up to 30% savings	Personal – Hardware- and Basis-administration, User Support, SAP-Department HR management incl. periods of absence
cbs Basis Support component		Security: Data Security, Firewall, Virus-scan, etc.
cbs Basis Support component		Ensure system up-to-dateness: upgrades,service-packs, SAP notes, legal changes, converter-upgrades, ATLAS-/ACE-/eZoll-/ etc. - upgrades
cbs Basis Support component		Daily system survey – system monitoring incl. all log-transactions, automated or manual
cbs Basis Support component		.xml-uploads, table-overflow, performance, interfaces, postings (update terminations), etc.
cbs Implementation Consulting component	Implementation Consulting component upt to 40% savings	Operational business monitoring – legal changes UnionCustomsCode, ATLAS-Teilnehmerinfo, U.S. Export Control Reform, ACE, etc.
cbs Implementation Consulting component		Additional Implementations – risk of higher costs due to lack of „best-practice“ experiences
cbs Implementation Consulting component		Know-how – acquire and embrace necessary skills (training courses, etc.): software- and business-perspective
cbs Application Support component	Application Support component up to 40% savings	Application Support – supply qualified personnel to enable efficient and quick support



**KULZER**  
MITSUI CHEMICALS GROUP

## SAP GTS as a Service: Compliance & Customs Management in the cloud

### **Heraeus Kulzer**

Sector: Healthcare industry,  
Dental technology  
Sales: € 6.5 billion

GTS Landscape  
Transformation:  
Extraction of existing  
processes with carve out

Migration of the  
existing SAP GTS  
foreign trade platform  
to cbs GTS cloud

“screen-access only” to a GTS  
solution kept constantly up-to-  
date by cbs’s SAP BASIS, AMS  
and GTS Consulting team



Aerospace &  
Defense  
Customer

## SAP GTS as a Service: Export Control- & Compliance Management in the cloud

**Customer:**

Sector: Aerospace & Defense  
Sales: € 1.14 billion

SAP GTS  
implementation: Major  
carve-out, Compliance  
Management

A&D specific export  
control: Security- and  
performance-fit for  
high volume license  
management

Smart migration of data,  
processes and programs  
“where needed” in a state-of-  
the-art GTS on HANA template  
in the dedicated cloud





## SAP GTS as a Service: Preference Management within EU and Switzerland

### Tecan

Sector: Life Sciences,  
Diagnostics, Partnering  
Sales: CHF 638 million

SAP GTS  
implementation:  
Preference Management  
for CH and AT

Automated Preference  
calculation and LTVD  
handling via SAP  
Interactive Forms by  
Adobe

“screen-access only” to a GTS  
solution kept constantly up-to-  
date by cbs’s SAP BASIS, AMS  
and GTS Consulting team

## SAP GTS as a Service: Preference Management for two business units

**Weidmüller** 

### **Weidmüller**

Sector: Electronic Engineering  
Sales: 830 million €

SAP GTS  
implementation:  
Preference Management  
for two business units in  
Germany and Romania

Reduction of the  
manual workload in all  
preference processes

“screen-access only” to a GTS  
solution kept constantly up-to-  
date by cbs’s SAP BASIS, AMS  
and GTS Consulting team

# Our services in terms of GTS as a Service

- Single point of contact for foreign trade
- Experienced landscape architects
- High SAP Basis Know-how
- Foreign trade expertise from more than 100 projects
- Special expertise in foreign trade
- Customs expertise , combined with a high process knowledge in foreign trade and technical know how about the usage of SAP GTS as a global foreign trade solution
- Integration consulting providing also on demand support

*Please contact us. We are looking forward to meet you!*



**Robert Wiczorek**  
Manager, cbs



+49 6221 3304-0



E-Mail



Xing



LinkedIn

# Contact

cbs Corporate Business Solutions GmbH  
The Materna Group Management Consultancy

Rudolf-Diesel-Str. 9 · 69115 Heidelberg, Germany  
P +49 6221 3304 0

[contact@cbs-consulting.de](mailto:contact@cbs-consulting.de)  
[www.cbs-consulting.com](http://www.cbs-consulting.com)



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